



General Services Administration  
Federal Acquisition Service  
Authorized Federal Supply Schedule FSS Price List

## MULTIPLE AWARD SCHEDULE (MAS)

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through GSA Advantage!™, a menu-driven database system. The INTERNET address for GSA Advantage!™ is: [GSAAdvantage.gov](https://www.gsa.gov/advantage).

**Federal Supply Group:** Professional Services  
**FSC/PSC Codes:** R499 and U006  
**Contract Number:** 47QRAA20D0023

For more information on ordering go to the following website: <https://www.gsa.gov/schedules>

**Contract Period:** November 26, 2019 through November 25, 2024  
**Contractor Name:** **Connexus Corporation**  
**Address:** 2800 S Shirlington Rd. Suite 804  
Arlington VA 22206  
**Phone Number:** (703) 914-5533  
**Fax Number:** (205) 656-2107  
**E-mail:** [acampion@connexus.email](mailto:acampion@connexus.email)  
**Website:** [www.connexuscorporation.com](http://www.connexuscorporation.com)

**Contract Administrator:** Anita Campion

**Business Size:** Woman Owned Small Business (WOSB)

Prices shown herein are Net (discount deducted)



## CUSTOMER INFORMATION:

- 1a. Table of Awarded Special Item Numbers (SINs) with appropriate cross-reference to item descriptions and awarded price(s):

Special Item Number	Special Item Description	Awarded Labor Category Descriptions	Awarded Labor Rates
561920	Conference, Meeting, Event and Tradeshow Planning Services	5 – 6	7
541611	Management and Financial Consulting	5 – 6	7
611512	Flight Training	5 – 6	7
611430	Professional and Management Development Training	5 – 6	7
OLM	Order-Level Materials	Defined at Order Level	Defined at Order Level

- 1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply. N/A
- 1c. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate "Not applicable" for this item. Please see pages 5-6.
2. **Maximum Order:** \$1,000,000
  3. **Minimum Order:** \$100
  4. **Geographic Coverage:** Domestic and Overseas (Worldwide)
  5. **Point of Production:** US
  6. **Discount from list prices or statement of net price:** Prices shown herein are net prices (discount deducted).
  7. **Quantity discounts:** None
  8. **Prompt payment terms:** Net 30 Days. Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.
  9. **Foreign items:** None
  - 10a. **Time of Delivery:** Specified on the Task Order
  - 10b. **Expedited Delivery:** Contact Contractor
  - 10c. **Overnight and 2-day delivery:** Contact Contractor



- 10d. **Urgent Requirements:** Please note the Urgent Requirements clause of the contract and Contact Contractor
11. **FOB Point:** Destination
- 12a. **Ordering Address:** Connexus Corporation  
Attn: Laura Smith  
2800 S Shirlington Rd., Suite 804  
Arlington, VA 22206  
[lsmith@connexus.email](mailto:lsmith@connexus.email)
- 12b. **Ordering procedures:** See Federal Acquisition Regulation (FAR) 8.405-3.
13. **Payment address:** Connexus Corporation  
Attn: Laura Smith  
2800 S Shirlington Rd., Suite 804  
Arlington, VA 22206  
[lsmith@connexus.email](mailto:lsmith@connexus.email)
14. **Warranty provision:** Contractor's standard commercial warranty.
15. **Export Packing Charges:** N/A
16. **Terms and conditions of rental, maintenance, and repair:** N/A
17. **Terms and conditions of installation:** N/A
- 18a. **Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices:** N/A
- 18b. **Terms and conditions for any other services:** N/A
19. **List of service and distribution points:** N/A
20. **List of participating dealers:** N/A
21. **Preventive maintenance:** N/A
- 22a. **Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants):** N/A
- 22b. **Section 508 compliance:** NA
23. **Unique Entity ID (UEI):** QPVLLTEJHMH7
24. **Notification regarding registration in System for Award Management (SAM) database:** Connexus Corporation is registered in the SAM database.



## Awarded Labor Categories SINs 561920, 541611, 611512, 611430, and OLM

Subject Matter Expert I	
<b>Minimum Experience:</b>	15
<b>Minimum Education:</b>	Masters
<b>Functional Requirements:</b>	Provides expert and in-depth technical assistance and training in area of expertise. Works collaboratively with high-level stakeholders to find solutions to complex problems. Leads highly complex projects, managing necessary team members, to design, implement, monitor, and document activities and lend expert experience to training.

Subject Matter Expert II	
<b>Minimum Experience:</b>	8
<b>Minimum Education:</b>	Masters
<b>Functional Requirements:</b>	Provides significant technical assistance and training in area of expertise. Works collaboratively with stakeholders to find solutions to complex problems. Leads complex projects, coordinating with necessary team members, to design, implement, monitor, and document activities and lend experience to training.

Subject Matter Expert III	
<b>Minimum Experience:</b>	3
<b>Minimum Education:</b>	Masters
<b>Functional Requirements:</b>	Provides basic technical assistance and training in area of expertise. Works collaboratively with stakeholders and higher-level experts to find solutions to complex problems. Participates in projects, coordinating with necessary team members, to design, implement, monitor, and document activities and assist training.

Project Manager I	
<b>Minimum Experience:</b>	10
<b>Minimum Education:</b>	Masters
<b>Functional Requirements:</b>	Provides expert project management leadership on complex projects, conferences, and training. Manages workplan, budget, contract, scheduling, procurement, and schedule. Responsible for delivery of project components on time and within budget.

Project Manager II	
<b>Minimum Experience:</b>	5
<b>Minimum Education:</b>	Masters
<b>Functional Requirements:</b>	Provides project management assistance on projects, conferences, and training. Manages workplan, budget, contract, scheduling, procurement, and schedule to ensure the delivery of project components on time and within budget.

Project Manager III	
<b>Minimum Experience:</b>	3
<b>Minimum Education:</b>	Bachelors



<b>Functional Requirements:</b>	Provides project management support on projects, conferences, and training. Monitors workplan, budget, contract, scheduling, procurement, and schedule to ensure the delivery of project components on time and within budget.
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<b>Training Specialist</b>	
<b>Minimum Experience:</b>	3
<b>Minimum Education:</b>	Masters
<b>Functional Requirements:</b>	Develops training materials

<b>Project Associate</b>	
<b>Minimum Experience:</b>	0
<b>Minimum Education:</b>	Bachelors
<b>Functional Requirements:</b>	Assists Subject Matter Experts in performing consulting, training, and conference assignments. Manages project budget and operations. Supports project planning, implementation, and tracking.

## Substitution Matrix

Labor Category	Min Edu	Min Exp	PhD	Masters	Bachelors	Associate	High School
Subject Matter Expert I	Masters	15	N/A		17	19	21
Subject Matter Expert II	Masters	8	N/A		10	12	14
Subject Matter Expert III	Masters	3	N/A		5	7	9
Project Manager I	Masters	10	N/A		12	14	16
Project Manager II	Masters	5	N/A		7	9	11
Project Manager III	Bachelors	3	N/A	0		5	7
Training Specialist	Masters	3	N/A		5	7	9
Project Associate	Bachelors	0	N/A	0		2	4



## Awarded Pricing SINs 561920, 541611, 611512, 611430, and OLM

Daily Rates					
Awarded Labor Categories	11/26/2019 – 11/25/2020	11/26/2020 – 11/25/2021	11/26/2021 – 11/25/2022	11/26/2022 – 11/25/2023	11/26/2023 – 11/25/2024
Subject Matter Expert I	\$1,265.76	\$1,293.61	\$1,322.07	\$1,351.15	\$1,380.88
Subject Matter Expert II	\$1,037.27	\$1,060.09	\$1,083.41	\$1,107.25	\$1,131.61
Subject Matter Expert III	\$848.68	\$867.35	\$886.43	\$905.93	\$925.86
Project Manager I	\$1,265.76	\$1,293.61	\$1,322.07	\$1,351.15	\$1,380.88
Project Manager II	\$1,037.27	\$1,060.09	\$1,083.41	\$1,107.25	\$1,131.61
Project Manager III	\$848.68	\$867.35	\$886.43	\$905.93	\$925.86
Training Specialist	\$848.68	\$867.35	\$886.43	\$905.93	\$925.86
Project Associate	\$660.08	\$674.60	\$689.44	\$704.61	\$720.11

Hourly Rates					
Awarded Labor Categories	11/26/2019 – 11/25/2020	11/26/2020 – 11/25/2021	11/26/2021 – 11/25/2022	11/26/2022 – 11/25/2023	11/26/2023 – 11/25/2024
Subject Matter Expert I	\$158.22	\$161.70	\$165.26	\$168.89	\$172.61
Subject Matter Expert II	\$129.66	\$132.51	\$135.43	\$138.41	\$141.45
Subject Matter Expert III	\$106.09	\$108.42	\$110.81	\$113.25	\$115.74
Project Manager I	\$158.22	\$161.70	\$165.26	\$168.89	\$172.61
Project Manager II	\$129.66	\$132.51	\$135.43	\$138.41	\$141.45
Project Manager III	\$106.09	\$108.42	\$110.81	\$113.25	\$115.74
Training Specialist	\$106.09	\$108.42	\$110.81	\$113.25	\$115.74
Project Associate	\$82.51	\$84.33	\$86.18	\$88.08	\$90.01

\*\* The Service Contract Labor Standards (SCLS), formerly known as the Service Contract Act (SCA), is applicable to this contract as it applies to the entire Schedule and all services provided. While no specific labor categories have been identified as being subject to SCLS/SCA due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CFR 541.300), this contract still maintains the provisions and protections for SCLS/SCA eligible labor categories. If and / or when the contractor adds SCLS/SCA labor categories to the contract through the modification process, the contractor must inform the Contracting Officer and establish a SCLS/SCA matrix identifying the GSA labor category titles, the occupational code, SCLS/SCA labor category titles and the applicable WD number. Failure to do so may result in cancellation of the contract.